

COURSE OUTLINE



Course Name: HCSP-Presales-Storage (New) – Huawei Certified Specialist Professional-Presales-Storage

Course Code: HW-HCSP-STOR

DURATION	SKILL LEVEL	DELIVERY METHOD	TRAINING CREDITS	TECHNOLOGY
4 Days	Specialist Professional (HCSP)	ILT / VILT	Huawei Vouchers accepted	Huawei Pre-Sales

COURSE OVERVIEW

This course trains and certifies pre-sales engineers who can guide, recommending, and selling Huawei storage products and solutions. It provides learners with the knowledge required to understand Huawei storage architectures, key technologies, solution positioning, data management, backup storage, and proof-of-concept design for customer engagements.

Course Objectives

- Understand Huawei OceanStor Dorado architecture and key technologies
- Understand Huawei OceanStor storage reliability and availability technologies
- Describe OceanStor Pacific distributed storage architecture and key technologies
- Explain OceanProtect backup storage and backup solution best practices

- Understand Huawei DCS full-stack data centre and data management solutions
- Design and support Huawei data storage proof-of-concept test activities

Target Audience

- Sales professionals of Huawei partners who sell Huawei storage products
- Professionals who want to obtain the HCSP-Presales-Storage certification
- Pre-sales engineers responsible for guiding, recommending, and selling Huawei storage products and solutions

Prerequisites

- None

Training Content

- Huawei OceanStor Dorado Architecture and Key Technology
 - Overview
 - Hardware Architecture
 - Software Architecture
 - Smart Series Features
 - Hyper Series Features
 - Other Key Features
 - PPT
- Huawei OceanStor Storage Reliability and Availability Technologies
 - Storage Reliability Metrics
 - Module-Level Reliability
 - System-Level Reliability
 - DC-Level Reliability
 - O&M Reliability
 - Reliability Tests and Certifications
 - PPT
- Huawei OceanStor Pacific Distributed Storage Architecture and Key Technologies
 - Overview
 - Product Overview
 - Hardware Architecture
 - Software Architecture
 - Superior Performance
 - High Reliability
 - High Efficiency
 - Solid Security and Stability
 - Typical Scenarios
 - PPT
- Huawei OceanProtect Backup Storage Key Technologies and Best Practice
 - OceanProtect Backup Storage
 - OceanProtect Backup Appliance
- Huawei OceanProtect Backup Solution Key Technologies and Best Practice
- Huawei DCS Full-Stack Datacenter Solution
 - DCS Solution Overview
 - Main Features of eSphere - Hypervisor
 - Main Features of eDME – Full Stack Management
 - PPT
- Huawei Data Management Solution
 - Brief Introduction to DMS
 - DME IQ and DME Storage Features
 - Customer Cases

- PPT
- Huawei Data Storage POC Test Design
 - POC Overview
 - Recommended POC Contents for Flash Storage
 - Precautions for Flash POC Performance Tests
 - Precautions for Flash POC Reliability Tests
 - OceanProtect POC Tests
 - Precautions for DME Storage POC
 - Precautions for Scale-out Storage POC
 - How to Conduct a Satisfactory POC
 - PPT

Professional Certification & Exam

Certification: HCSP-Presales-Storage (ENU)(New)

Exam Code: H25-621

Exam Type: Written examination

Exam Format: Single-answer Question, Multiple-answer Question, True or False

Time: 90 minutes

Passing Score / Total Score: 600 / 1000

Current Version: V1.0, the new version is recommended

